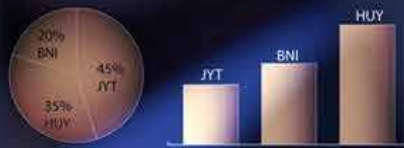


Distribution marketing participation in the securities market.



Distribution of the securities market key players



Projected sales of main products in 2013

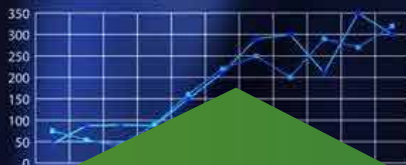


Share of market activity



Changes in the activity of the active and passive market is uncertain. Established positive trends in various market segments.

Passive market share



	TYU division		FRT division	
GHT	254	550	254	415
RDW	650	320	273	154
TRG	241	450	364	174
RTG	254	650	657	274
WEF	784	145	752	759
HRT	453	784	954	345

# 16<sup>th</sup> National Finance KONCLAVE

**THEME: Building a Resilient Financial  
Ecosystem for Viksit Bharat @2047**

**DATE: August 23, 2025**

# Building a Resilient Financial Ecosystem for Viksit Bharat @2047

As India moves toward the milestone of Viksit Bharat @2047, our financial system must not only scale—it must evolve. For industry leaders, this is a pivotal moment. The task at hand is not just about adapting to change, but actively shaping the architecture of a resilient, inclusive, and future-ready financial ecosystem. Resilience today is multi-dimensional.

It includes the ability to not only absorb shocks – economic, geopolitical, or environmental, but also to pivot swiftly in response to technological disruption, changing customer expectations, and regulatory transitions. From credit delivery to capital markets, from digital payments to green finance, every node of the financial value chain must be reimagined with agility and trust at its core.

For those at the helm of financial institutions, fintech ventures, and corporates, the responsibility is twofold: to drive innovation and to ensure that this innovation translates into meaningful impact across segments. Whether it's democratizing credit for MSMEs, enhancing access for underserved communities, or ensuring ESG goals are embedded in financial decision-making—your leadership will define the direction we take. This transformation demands collaboration—between regulators and innovators, policymakers and practitioners, academia and industry. It calls for expanding financial literacy, strengthening digital infrastructure, and fostering trust in institutions. It means ensuring that small businesses, women entrepreneurs, and marginal farmers are not just included in the financial narrative but are empowered through it. However, the transformation cannot be left to policy alone. It requires industry stewardship—bold thinking backed by ethical grounding, competitive excellence paired with collaborative intent. India's vast and diverse landscape demands models that are scalable yet sensitive to local realities.

This conclave offers a platform to reflect on this shared responsibility. It is an invitation to discuss and co-create solutions that are not only commercially sustainable but also nationally significant. Together, we have the opportunity to turn the vision of Viksit Bharat into a lived reality—where finance empowers lives, enables growth, and endures the tests of time.



## Panel Discussion:

### Vision 2047: Geopolitical Risks and Indian Financial Markets

As India aspires to emerge as a global economic powerhouse by 2047, its financial markets will inevitably be shaped by an increasingly complex geopolitical landscape. From shifting global alliances and trade realignments to energy security, cross-border capital flows, and technological bifurcation, the contours of risk are expanding—and evolving.

This roundtable invites a timely and strategic conversation on how Indian financial markets can build resilience amid uncertainty. What are the second-order effects of global tensions on market volatility, currency stability, and capital access? How should India recalibrate its regulatory and institutional frameworks to respond to financial weaponization, sanctions, and regional flashpoints?



Industry leaders, policy thinkers, and market practitioners will explore both the vulnerabilities and the opportunities that geopolitical shifts present.

- Can India position itself as a stable capital destination in a fragmented world?
- What role can strategic hedging, regional cooperation, and sovereign financial diplomacy play?

As we look toward 2047, understanding these interlinkages is no longer optional—it's essential. A nuanced, forward-looking dialogue can help shape strategies that are not just defensive, but also transformative, positioning India's financial markets to thrive in a turbulent world.





# Finatix Topics:

## Digital Transformation in Finance: FinTech, UPI & Beyond:

This explores how the digital technologies are reshaping the financial services landscape. Digital transformation is not just a trend but a necessity. The future of finance will be driven by collaboration between tech and finance, startups and regulators, with the ultimate goal of building a more inclusive, efficient, and transparent financial ecosystem.

## Sustainable Finance & ESG Investing:

It is a rapidly growing field that aligns financial decision-making with environmental, social, and governance (ESG) principles. The process of taking ESG considerations into account when making investment decisions in the financial sector. The goal is to support long-term economic growth while reducing pressure on the environment and addressing social inequalities. Sustainable finance and ESG investing are not just ethical imperatives—they're fast becoming financial essentials. As global challenges intensify, integrating sustainability into financial systems is key to resilient and inclusive economic growth.

## Financial Inclusion through Digital Public Infrastructure (DPI):

This is a powerful concept at the intersection of technology, policy, and social equity. The financial inclusion ensures individuals and businesses have access to useful and affordable financial services – including banking, credit, insurance, and remittances. The digital public infrastructure (DPI) emphasises on the core, open digital systems that enable widespread access to essential services like identity, payments, and data sharing. The DPI, when well-designed and inclusive, has the potential to dramatically improve financial access, resilience, and empowerment. It lays the foundation for a future where no one is excluded from the financial system due to geography, income, or identity.

## Managing Geopolitical Risk in Indian Financial Markets:

It encompasses how external geopolitical events – wars, sanctions, diplomatic tensions, and trade disruptions – impact India's financial ecosystem, and what strategies stakeholders use to mitigate these risks. While geopolitical risks are largely external and unpredictable, their impact on Indian financial markets can be managed through diversification, data-driven strategies, sound policy frameworks, and institutional agility. A proactive and integrated approach is vital for resilience in a volatile global landscape.

## Global Financial Market Integration:

The increasing interconnection of financial markets across countries, allow capital to flow more freely and financial instruments to be traded across borders with fewer restrictions. This integration has wide-ranging implications for investors, policymakers, and economies worldwide. Global financial market integration is a double-edged sword—offering tremendous opportunities for growth and investment, while also exposing economies to synchronized risks. Managing integration with robust policy frameworks, strong institutions, and adaptive regulation is key to leveraging its benefits while mitigating its pitfalls.

### **Central Bank Digital Currency (CBDC) & Future of Money:**

A Central Bank Digital Currency is a digital form of a country's fiat currency, issued and regulated by its central bank. CBDCs are legal tender, backed by the state, and maintain a stable value. CBDCs are not just digital cash—they represent a paradigm shift in how economies interact with money. With proper safeguards, inclusive design, and global cooperation, CBDCs can enhance economic resilience, promote innovation, and redefine the future architecture of money.

### **Startups, SMEs, and Access to Capital:**

Startups and SMEs are vital for the economic development and financial inclusion. They are the engines of innovation and employment. The main barriers that startups and small - to medium-sized enterprises (SMEs) face are in obtaining funding to support their growth through innovative financing models. Unlocking their access to capital requires collaborative efforts from government, financial institutions, fintechs, and investors. The future lies in data-driven, decentralized, and inclusive financing models that go beyond traditional banking paradigms.

### **Regulatory Evolution & Investor Protection:**

This highlights how financial regulations adapt to market innovation, globalization, and crises to safeguard investors and maintain market integrity. As markets become more complex and digital, evolving regulatory frameworks ensure transparency, fairness, and trust. Regulatory evolution is the backbone of a healthy, trustworthy financial system. Effective investor protection builds confidence, attracts participation, and ensures inclusive financial growth. As financial systems digitize, the future lies in smart, technology-enabled, and principle-based regulation.

### **Capital Market Reforms & Retail Investor Empowerment:**

The reforms in market infrastructure, regulation, and investor access have transformed with how individuals engaged with markets—shifting from elite participation to broad-based retail inclusion. Capital market reforms have laid the foundation for a vibrant, transparent, and inclusive investment ecosystem. Empowering retail investors through education, protection, and easy access not only deepens the markets but also fosters economic democratization and financial independence for millions.

### **Debt Markets & Infrastructure Financing in India:**

Debt market play a foundational role in driving long-term economic growth by providing stable, long-duration capital for infrastructure development. Strengthening the bond market and diversifying financing sources are critical to bridging India's massive infrastructure investment gap. A vibrant and diversified debt market—complemented by robust institutional frameworks and innovative financing will be critical in turning this vision into reality, ensuring sustainable and inclusive economic growth.

# Who should ATTEND?



16<sup>th</sup> National  
Finance  
KONCLAVE'25

**Students** having an inclination towards finance and application of technology in finance, must look forward to be a part of the conclave and benefit from the discussions and interaction with the industry experts. It is also an opportunity to test their finance acumen by participating in the business contests.

**Industry Experts** shall share this platform with other stalwarts from industry as well as academia to discuss and debate the importance of building a sustainable inclusive future in the fast changing work environment; and how finance plays a vital role in business by leveraging technology and integrating knowledge management. This forum is also opportunity for them to interact with the young minds to get a fresh perspective on various global aspects of finance.

**Academicians** can utilize the conclave to share their thoughts on the future of Indian finance sector with participants from industry as well as with students.

## Speakers at Previous Finance Konclave



**Mr. Suvendu Mishra**

Group Partner  
Motilal Oswal



**Mr. Manish Saxena**

Chief Finance Officer (CFO)  
Adani Enterprises Limited



**Mr. Ajit Ranade**

Ex Group Executive President &  
Chief Economist  
Aditya Birla Group



**Mr. Takshay Sheth**

Head Treasury  
WIPRO



**Mr. Shriram Ramanathan**

CIO  
HSBC MF



**Mr. Devang Shah**

CIO  
Axis MF



**Mr. Vikas Garg**

CIO  
Invesco AMC



**Mr. Sandeep Yadav**

CIO  
DSP MF



**Mr. Manish Das**

SR. VP  
HSBC



**Mr. Kunal Dikshit**

CIO  
Federal Fin services



**Mr. Vivek Rajgopalan**

CFO  
CMA CGM Global Business Service



**Mr. Dinesh Bansal**

CFO  
President Finance  
Bajaj Group

# KSOM: INDUSTRY ENGAGEMENT

KSOM has a strong industry connect with more than 100 corporate interactions (conclaves, seminars, webinars, conferences, guest lectures) per year. KSOM has partnerships with several industry leaders like Ericsson, ITC Infotech, High Radius, Schneider Electric, Tech Mahindra L&T Financial, Microsoft & Oracle to jointly deliver content, foster innovation, enhance student learning and develop new capabilities.



## Interactive Sessions Student Participation

**KONCLAVES** are interactive sessions, with student involvement on themes based on current industry trends. Brainstorming on the relevance and applications of the themes is the hallmark of every conclave.

KSOM conducts 4 National conclaves annually -  
HR, Finance, Marketing & Business Analytics.

### Learning Outcomes

- Students are better equipped for corporates.
- Increased awareness about recent development

### Participants' Profiles

- CEOs & CxOs of MNCs, Indian blue-chip companies, high profile startups
- Management students





## Mentor Mentee Relationship Creating Opportunities

**KONFIDANT** – Relationship building opportunities provided to students as mentees. Konfidants are industry mentors who coach students on various competencies like communication, managerial abilities and team work. They also help bridge the theory-practice gap.

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### Learning Outcomes

- Personal grooming
- Confidence building
- Working with leaders

### Participants' Profiles

- Functional heads of MNCs, Indian blue-chip companies, high profile startups
- Management students



# Talks by Top Leaders and Functional Experts



KOEDUCATE program includes talks by top leaders and functional experts under two sub-programs : Leadership Series and Knowledge Series.

## Learning Outcomes

- Students get an exposure to Government policy making and cross industry issues

## Participants' Profiles

- Senior Government policy makers
- Top corporate leaders
- Functional heads with niche expertise
- Management students



# MDP AT KSOM MANAGEMENT DEVELOPMENT PROGRAMS

**KSOM's Management Development Programs (MDPs)** represent a transformative learning experience, meticulously crafted to elevate the competencies of working professionals in an increasingly complex and competitive business environment. These programs are structured to impart cutting-edge managerial skills, cultivate leadership brilliance, and instill strategic foresight, empowering participants to navigate challenges with confidence, drive organizational excellence, and achieve sustainable growth.

## The KSOM Advantage

### Program Objective



- Global Best Practices & Emerging Trends
- Decision-Making Mastery
- Functional Expertise Enhancement
- Peer Learning & Collaborative Growth
- Experiential & Applied Learning
- Contemporary Managerial Rejuvenation
- Sustainable & Inclusive Growth Strategies

### MDP Delivery Framework



- Distinguished Faculty with Industry-Integrated Expertise
- Futuristic Curriculum Aligned with Organizational Needs
- Leadership Acceleration for Middle Management
- Tailored Corporate Learning Solutions
- Industry Immersion & Peer Networking Platforms
- Adaptable Learning Modalities for Minimal Disruption
- State of the Art Infrastructure

## Major MDPs conducted at KSOM



## GET IN TOUCH



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Having started the journey in 2018 as a knowledge management initiative, Kontempore today has transformed into a digital company which deals with knowledge and business solutions. We at Kontempore, help you develop innovative, technology-based solutions to fulfill your Human Resource needs through rigorous research and analytics.

We provide transformative business solutions which will help the new age business cope with present and future challenges in the areas of talent and human resource management. These solutions are enabled by contemporary and relevant research in partnership with top educational institutes, subject matter experts and leading lights of the HR fraternity.



## What makes us Unique

We build our strength from 3 pillars



Team of consultants who bring significant experience and expertise in their respective field



Our academic collaboration with KIIT University helps us to build research and consulting capability which helps us to connect with our client in a more deeper engagement



Our digital solutions help clients to reimagine the business

## Our Services

### Leadership Practice

Executive Search  
Talent Mapping  
Leadership Assessment

### Digital Transformation

Digital Strategy  
Analytics  
Change Management

### Strategy Advisory

Sales  
Marketing  
Innovation Strategy



# About KSOM

(KIIT School of Management)



KIIT School of Management (KSOM), Bhubaneswar is one of the top B Schools of India. It got the best B School of Odisha by Times Business Awards in 2023. KSOM has been ranked as the 17th Best B School in India, TIMES B School Ranking, 2024. It has also been ranked as the 11th Best Private B School in India, Outlook ICARE Rankings, 2024-25.

The MBA program of KIIT School of Management (KSOM) is approved by All India Council of Technical Education (AICTE), Government of India. It is also accredited by the National Board of Accreditation (NBA) of AICTE. KSOM has been awarded Life Membership by Association of Management Development Institutions in South Asia (AMDISA). It is also in the process of attaining SAQS Accreditation.

80% faculty are from industry or with Ph.D. & over half the faculty are from institutions such as IIMs, IITs, TISS, MDI, XLRI and other premier institutes. Specializations are offered in Business Analytics, Marketing, Finance, HR and Operations.

170+ recruiters visit the campus for hiring every year. It has a strong industry connect with more than 100 corporate interactions (conclaves, seminars, webinars, conferences, guest lectures) per year. The 35 acres fully WiFi enabled campus has students from more than 10 countries and has an amazing campus life with dedicated student clubs and societies, Knowledge Dialogue Series and sports events.

KSOM's MBA program is a mix of classroom learning along with role-plays, business simulation (first school to inculcate this as part of pedagogy), conclaves, guest lectures, corporate mentoring, live consultancy projects, seminars, a structured summer internship program, regular workshops, club activities, student research undertaken by students and jointly working with the industry through partnership and tie-ups.



# About KIIT

(Kalinga Institute of Industrial Technology)



KIIT Deemed to be University is ranked 184th in Asia in the Times Higher Education (THE) Asia University Rankings 2025 reaffirming KIIT's steady ascent in global academic excellence. With this ranking, KIIT stands as the 8th best university in India among both government and private institutions. KIIT is graded A++ in NAAC as well.

KIIT has consistently featured in prestigious global rankings including THE World University Rankings, QS Rankings, and has earned all major international accreditations such as IET, ABET, and more—strengthening its global position as a centre of excellence in higher education. It ranks in the cohort of 601-800 in the Times Higher Education 'World University Ranking' for 2025, reflecting its sustained focus on quality teaching, research activities and a remarkable rise in its global reputation.

KIIT Deemed to be University has been placed in the rank of 257 in QS World University Rankings: Asia 2025. Also, KIIT ranked 55th in QS Asian University Rankings – Southern Asia. The University's significant growth in QS ranking shows its excellence in teaching, research, and international partnerships.

KIIT Deemed to be University has been ranked in the cohort of 201-300 in the world by The Times Higher Education Impact Rankings 2024. KIIT also achieved standout results across the individual SDGs, ranking 6th for efforts to reduce inequality within and among countries SDG10, 101-200 for strengthening partnerships for the goals SDG17, 55 for Quality Education for the goals SDG4 and 71st for Peace and Just and Strong Institutions for SDG16.

KIIT was ranked No 1 among the Private Higher Education Indian Universities by Atal Ranking of Institutions on Innovation Achievements (ARIIA), Ministry of Human Resource Development Government of India. ARIIA is an initiative of Ministry of Education (earlier Human Resource Development), Govt. of India to systematically rank all major higher educational institutions and universities in India on indicators related to "Innovation and Entrepreneurship Development" amongst students and faculties.

KIIT has established academic partnership and collaboration with more than 140 world class universities from across the world. The partnerships provide for students, faculty & research scholar exchange programme, internship for UG/PG course, research and development participation, short-term courses for faculty & students, short-term occupational training, exchange of publications & information and seminars and conferences.

The premier institute is spread over 36 sq km. of academic township, and offers courses on almost all engineering disciplines, including medicine, management, law, liberal studies, hospitality & tourism, architecture, biotechnology, fashion technology, dental, aerospace, design, applied science, economics, commerce and other domains

The remarkable growth of KIIT is rooted in the principles espoused time and again by KIIT Founder Dr. Achyuta Samanta. They are sustained focus on quality education and research with specific attention to universal access to education and equity.





## Our LEGACY



Dr. Achyuta Samanta, a visionary philanthropist is the founder of KIIT & KISS Universities. He comes from a very humble background with a vision to eradicate poverty through education. He lost his father when he was only 4 years old & went through acute poverty in his childhood. However, he was determined to change his future by education and later when he became a professor, he took it upon himself to provide quality education to thousands of poor children for changing their future. He developed a unique model of social transformation by building side by side two great academic institutions - Kalinga Institute of Industrial Technology for the well-to-do, and Kalinga Institute of Social Sciences for the poor.

This unique symbiotic model has grown over the last 25 years into two distinct universities, the KIIT University - running in self financing mode providing education to over 40000 students in subjects ranging from Engineering to Biotechnology, from Law to Social Science, from Management to Film-making and the KISS University with over 40000 tribals - 30k on campus and 10k in satellite centres in distinct tribal hinterlands of the country. Over 22 Nobel Laureates and over 200 Heads of States have visited KISS and applauded the development model.

**KALINGA INSTITUTE OF INDUSTRIAL TECHNOLOGY**

Deemed to be University U/S 3 of the UGC Act, 1956

**SCHOOL OF MANAGEMENT****KIIT School of Management, KIIT-DU**

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