PROGRAMME STRUCTURE

FIRST YEAR

Break Through English (Language)

Business Economics-I Financial Accounting

Psychology

Business Computing
Basic Mathematics

Break Through English (Oral)

Business Statistics-I

Business Economics-II

Cost & Management Accounting
Principles & Practice of Management

Marketing Management-I

SECOND YEAR

Functional English

Financial Management-I Business Statistics-II

Business Demography and Environmental Studies

Marketing Management-II

Organizational Behavior

Basic Business English

Business Law

Financial Management-II

Introduction to Management Information System

Business Research Methodology

Human Resource Management

** A Faculty-Guided Project is to be carried out by each student after the course work of 4th Semester during the summer vacation under selected faculties in respective domain areas.

* The above mentioned structure may be subjected to change depending on academic requirements

THIRD YEAR

Entrepreneurship Indian Economic Analysis

Taxation

Production & Operations Management

Specialization-I

Specialization-II

Business Policy

E-Business Management

Business Ethics

Culture & Sociology

Specialization-III

Specialization-IV

Specialization is offered in 3rd year of the program. The students need to choose any one of the following specialization areas. Each specialization area consists of four courses. A student can opt for four courses in any specialization area.

Marketing Management

Consumer Behavior

Sales and Distribution Management Product and Brand Management

Services Marketing

Accounting and Financial Management

Corporate Accounting Indian Financial System Banking & Insurance

Security Analysis & Portfolio Management

Human Resource Management

Performance Management Employee Relations Leadership in Organization Training & Development

Information Technology

Web Technologies
Operating Systems Concept with LINUX
Software Engineering Concepts
RDBMS Concepts with Oracle

SNIPPETS OF ACTIVITIES

KSOM student attends summer school at the King's College, London. The course was on "Strategic Management"



Students regularly organizeBlood Donation Camps that witnesses large turnout of donors. Giving back to the society is ingrained in KSOM culture.



Big Bazaar "Exchange Offer" is put to best use by students who buy study materials for slum kids living near the campus.





Education is not preparation for life; education is life itself

BBAIN KSOM

Admission Contact

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PROGRAMME OVERVIEW

The three-year Bachelor of Business Administration programme is designed with the objective of making students corporate-ready, either to become entrepreneurs, junior level executives in the industry, or to pursue higher education, by equipping them with a holistic view of the business environment, basic business functions and their interrelationships. The structure of the program is planned to equip the students with requisite knowledge and management skills. This program also lays a concrete foundation for students who may want to pursue higher education in India or abroad.

PEDAGOGY

The pedagogy will include lecture sessions, practicals, case discussions, seminars, and presentations. A course will be covered in 45 sessions of 60 minutes each, spread over 4.5 months. The importance of each course is defined in terms of credits attached to it. Semesters I to IV during the first two years of the programme consist of core courses. Semester V commencing in the third year of the programme offers 6 courses all specifically designed to prepare students for admission tests to various MBA programs. Semester VI will offer courses in specialization areas such as Marketing, Finance & Human Resource Management.

COURSES

First Year

The first year of the programme structure mainly focuses on the introductory courses in four key subjects – Economics, Financial Accounting, Statistics and Management. The first two semesters is designed to acquaint the students with the basic concepts of English, Computer and Mathematics.

Second Year

Major courses that are covered in the second year are Financial Management, Organizational Behaviour, Business Law, Human Resource Management and Business Research Methodology.

Third Year

The third year offers courses in the specialization areas of Marketing, Finance and Human Resource Management in addition to critical subjects of Operations, Taxation, Entrepreneurship and E- Business Management.

BBA CURRICULUM

THREE DIFFERENT COMPONENTS

Core Courses





The BBA Curriculum consists of three different components - Core courses, Elective courses and Field experience in the form of Faculty Guided Project (FGP). The core and elective courses are delivered over 6 semesters.

The core courses in the first two years establish a strong foundation in major functions of business viz. business environment, marketing, finance, human resources, communication, IT, operations and strategy.



POOJA BHAYANI BBA-III Year

Choosing **KSOM** for pursuing BBA was the best decision I have made. KSOM has opened up multiple opportunities for me. It has state of the art in-class facilities, student-friendly environment, a happening campus life and the most helpful faculty members. The academic environment created at KSOM, has augmented my business knowledge to a higher level and facilitated the development of my analytical skills through various case studies. Apart from academics, the extra-curricular activities have encouraged me to participate and develop my public speaking and communication skills. It is a journey of academic excellence and personal growth leading to the holistic development of an individual



ELIGIBILITY:

- Pass in 10+2 in any stream with at least 50% marks and having Mathematics/Business Mathematics/Economics/Statistics as one of the subjects in 10+2 level.
- Should have born on or after 01.07.1995.

SELECTION

Interested candidates can apply by filling in the application form made available on the KSOM website. For more detailed information regarding admission, eligibility criteria and application procedure, candidates are requested to visit www.ksom.ac.in/bba

FEE STRUCTURE

Duration of the Programme: 3 YEARS (6 SEMESTERS)

Fees per Semester: Rs.1,17,000/-

In addition to the fees mentioned above, Rs.75,000/- is to be paid (one time) at the time of admission towards counselling, Registration, Admission Kit, Laptop & Blazer)

Registration and Examination Fees:

Registration Fees per Semester: Rs.1,000 (collected at the beginning of each Semeter)

Examination Fee per Semester: Rs.1.000 (collected during form fill-up for the Semester Examination)

Hostel Fee:

Hostel admission & other fees Rs.15,000/- (one time)

AC Hostel: Single bedded Rs. 65,000/- per semester AC Hostel: Two bedded Rs. 50,000/- per semester AC Hostel: Three bedded Rs. 40,000/- per semester Non -AC Hostel: Three bedded Rs. 21,000/- per semester Non -AC Hostel: Two bedded Rs. 27,000/- per semester

* The above hostel fee doesn't include mess charges.

BBA @ KSOM

acre campus

national conclaves

Great student life with loads of clubs & ample opportunities for career development



corporate interaction events